

Kyndryl Services for Azure VMware Solution

Migration on your terms

Migrate everything as-is to Azure VMware Solution or move cloud-ready workloads to Azure infrastructure as a service (IaaS).



With Kyndryl Services for AVS you get...

...tangible business outcomes...

Up to 5 years

Reserved Instance discounts for Azure VMware Solution without cancellation fees

357%

3-year ROI¹

45%

more efficient IT teams¹

30%

lower infrastructure costs¹



91% less unplanned downtime¹

Built-in Security

Free Extended Security Updates for your Windows and SQL Server workloads in Azure²

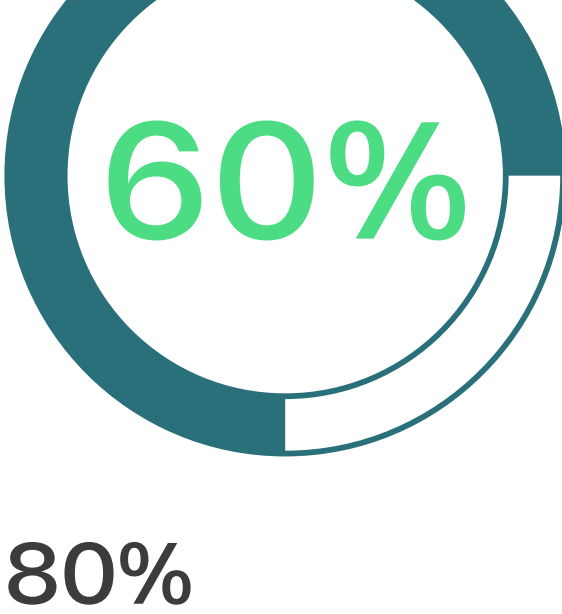


Azure VMware Solution helps us build a hybrid cloud infrastructure so that we can keep sensitive data on premises and use the Azure cloud. ... We chose Azure VMware Solution because VMware is a leader in the space, has better integration with the Microsoft ecosystem, as well as good performance, better customer support, and strong overall innovation.”

IT Decision Maker¹

Contact us at kyndryl.com/alliances/microsoft or through your Kyndryl Account Team for more exclusive offers.

...from a trusted, experienced partner, respected for delivering practical business value...



60% of the Fortune 100 trust and use Kyndryl, and almost half of the Fortune 500

80%

of enterprises lack the skills and expertise in house for cloud³

71%

of enterprises find cloud migration challenging³

26,000+

Microsoft Certifications and counting

Global

Network of skilled professionals

30+

years of technology systems eminence

World's largest

IT infrastructure services provider

2,700+

VMware Global Competency Certifications and Accreditations

Largest

VMware VMs and Azure VMware Solution nodes under management



...enabling you to accelerate your innovations...

Three months

to transform a customer's 500 VMware nodes from on premises to AVS, utilizing our proprietary Four Stage Assess, Modernize, Migrate and Manage methodology

Microsoft Joint Innovation Lab

provides a collaborative platform for rapid innovation driven through customer demand to help modernize and transform their IT systems and workplace environments⁴

Kyndryl Bridge

delivers complete visibility across business systems, including operational data and metrics, to optimize and manage business systems performance



...and build a modern cloud foundation based on familiar, proven, state-of-the-art technology.



95% of Fortune 500 companies trust their business on Azure⁵

\$1B

Microsoft invests about \$1 billion in cyber security each year⁶

Global, Country and Industry specific

Data security and compliance certifications for Azure including: ISO 27001, ISO 27018, SOC 1, SOC 2, SOC 3, FedRAMP, HITRUST, MTCS, IRAP, ENS, GDPR, HIPAA, HITRUST, and FERPA⁷

In a world where the pace of change is only increasing, enterprise success requires constant reinvention.

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SOURCES: 1. 2023 The Business Value of Azure VMware Solution; 2. Azure VMware Solution Security Benefits; 3. 2023 State of the Cloud Report* Flexera, 2023; 4. Kyndryl and Microsoft establish global strategic partnership to accelerate digital transformation across industries; 5. What is Azure?; 6. Strengthen your security posture with Azure; 7. Azure Compliance Documentation

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